



March 28, 2023

Mayor Chuck Fewell
Board of Public Works and Safety
10 South State Street
Greenfield, IN 46140

Re: Disinfection Chemicals – RFP Award Recommendation

Mayor and Board Members,

At the previous meeting of the Board of Public Works and Safety, we received proposals for the supply of the disinfection chemicals for the WWTP. Proposals were received from PVS Chemicals, Inc. and Brenntag. The details of the 2 proposals that we received are summarized in the following table:

Greenfield WWTP 2023 Disinfection Chemical Pricing								
	Sodium Hypochlorite (3)	Sodium Bi-Sulfite	Delivery Method	Safety Protocols	Transportation Surcharge	Estimated Annual Cost - Hypochlorite (1)	Estimated Annual Cost - Bi-Sulfite (2)	Total
PVS Chemicals, Inc.	\$ 2.90	\$ 3.63	Tanker	OHSA Trained Drivers	3%	\$ 29,870.00	\$ 22,433.40	\$52,303.40
Brenntag	\$ 3.11	\$ 2.89	Tanker	OHSA Trained Drivers	N/A	\$ 31,100.00	\$ 17,340.00	\$48,440.00

1. Hypochlorite estimated cost based on 10,000 gallons.
2. Bi-Sulfite estimated cost based on 6,000 gallons.
3. PVS bid price on the hypochlorite was \$2.90/gallon. However, I received a price increase notification dated 3/15/2023 with an effective date of 4/1/2023 for sodium hypochlorite. The new price would be \$3.13/gallon. I reached out to the vendor and they stated that this was sent to me by mistake and does not apply to their proposal.

Based on the information received in these proposals, it is my recommendation that the proposal from Brenntag be accepted for the supply of disinfection chemicals for the 2023 season. Please let me know if there are any questions or if any other information is needed at this time. Copies of the proposals and follow up emails have been attached for your review.

Best Regards,

Nicholas Dezelan, CHMM, ASP
Wastewater Utility Manager

cc: Gregg Morelock – City Attorney
Allen Humerickhouse – WWTP Foreman

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