

Charles Gill
Water Utility Manager
451 Meek Street
Greenfield, Indiana 46140



Mayor Chuck Fewell
Board of Works and Public Safety
10 South State St.
Greenfield, IN 46140

Re: Change of Chlorine Supply vendor

August 11, 2019

Mayor and Board Members,

The Board of Works approved a quote from Brenntag Mid-south at the September 2019 meeting for the Water utility to select this vendor for the supply of Chlorine for 2020. The Water Utility began obtaining the 150 # cylinders of gas from the company as of January 01, 2020. We have experienced some supply chain issues, not related to the pandemic with this vendor providing the quality and timeliness of our orders. This coupled with the process that must be undertaken every time an order is placed and the fuel surcharge that is added to each delivery, it has not been the cost savings option that we had hoped to have.

At the time we requested quotes, JCI quoted 0.30 per pound or \$45 per cylinder and Brenntag quoted .295 per pound or 44.25 per cylinder. This price does not have any fuel surcharges and we feel that the Utility and the City would be better served to return to JCI as our vendor for chlorine for the remainder of 2020, and through 2021. We will obtain pricing for 2022 about this time next year. I feel that the quality of the product and the delivery process may be a larger factor to consider in the years to come verses the slight cost differences.

We have the option to renew for 2021 or elect to change vendors. After consulting the City Attorney, I have contacted JCI Jones Chemical and they confirmed that they would honor the above pricing for 2021. I recommend the Board approve the selection of JCI Jones Chemical for the Chlorine Supply Agreement for the remainder of 2020 and the entirety of 2021 in total amount of \$13,650 to begin service as of October 1, 2020.

I welcome any questions the Board may have on this recommendation.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read "Charles Gill".

Charles Gill
Manager
Water Utility

cc: Mike Fruth, Utility Director
Dan Worl, Business Service Manager
Lori Elmore, Clerk-Treasurer

Charles Gill
Water Utility Manager
451 Meek Street
Greenfield, Indiana 46140



Colin Austin
Sales Manager, Brenntag Mid-South
1405 Highway 136 W
Henderson, KY 42420

Re: Termination of Chemical Supply services

August 25, 2020

Mr. Austin,

The City of Greenfield Water Utility must ensure that we can maintain operations during any circumstance. There have been issues using your company of the quality of the cylinders shipped as ordered, and adhering to delivery schedules as requested. This is not acceptable and as a result the City of Greenfield Board of Public Works, has elected to not renew the chemical services of Brenntag Mid-South. The City will be procuring treatment chemical from other vendors as of October 01, 2020. We appreciate the opportunity to conduct business with Brenntag and wish your company success in the future.

If you have any questions or concerns please contact Charles Gill, Water Utility Manager at 317-477-4350 or cgill@greenfieldin.org.

Signed,

Signed,

Charles Gill
Manager
Water Utility

Chuck Fewell
Mayor
City of Greenfield

cc: Mike Fruth, Utility Director
Dan Worl, Business Service Manager
Lori Elmore, Clerk-Treasurer