



# **Identity and Access Management Purchase Order**

Prepared For

**City of Greenfield (COG)**

Greenfield, IN

May 30, 2025

Prices are valid for 60 days.  
All rates are subject to change based on Board resolution.



## **Pricing Summary**

The Pricing below provides a summary of the fees further outlined in this Schedule. Both the Implementation Fee and Monthly Recurring Fee will be billed once the Solution is Live. Estimates are based on the number of employees enrolled in Duo via any method, whether or not they have completed enrollment.

Description	One - Time Fees	Recurring Fee
Identity and Access Management - Duo Essentials	\$3,500	\$780
Duo Hardware Token - 260 @ \$25/ea	\$6,500	

\*This estimate is based on 260 users.

## **Identity and Access Management Pricing**

### **Implementation Fee**

Identity and Access Management – Managed Service Implementation Fee includes the services outlined within Schedule 2 – Statement of Work. Following execution of this document, changes, either in scope or pricing, shall be mutually agreed upon and provided for Member's approval. The Identity and Access Management – Managed Service Implementation Fee is a flat rate based on the number of users and outlined as follows:

Description	Implementation Fee
Identity and Access Management Implementation Fee 1-99 Users	\$1,500
Identity and Access Management Implementation Fee 100-199 Users	\$2,500
Identity and Access Management Implementation Fee 200+ Users	\$3,500

The Implementation Fees set forth in this PO cover all of the Implementation Services outlined in the SOW, regardless of whether you utilize all of the features and functionality identified in the SOW. In the event that you choose not to receive any portion of the Implementation Services outlined in the SOW, including but not limited to the configuration of certain features and functionality, you will still be charged the full Implementation Fee. Future requests to receive the Implementation Services waived by you during the implementation will be subject to additional fees at the rate to be determined by NISC at the time of the request.

### **Monthly Recurring Fees**

The Identity and Access Management – Managed Service Monthly Recurring Fee is based on the total number of users and updated annually. The Identity and Access Management Monthly Recurring Fees currently are as follows:

Description	Monthly Recurring Fee
Duo Essentials - \$3 per User	\$300
Duo Advantage - \$6 per User	\$600

*Member's access to and use of Identity and Access Management is subject to end user license agreements from Duo, Inc. and Cisco Systems, Inc. Copies of these license agreements will be provided upon request.*

## **Resources**



Additional resources can be found on the Cyber Services page of the NISC Community at <https://community.nisc.coop/member/support/infosecurity/>



## **Project Approach**

### ***Statement of Work***

The SOW is a guideline for the work needed to implement this solution. The SOW includes scope, project approach, a description and activities of the purchased products or services, deliverables, and assumptions.

### ***Project Management***

NISC manages projects with a blend of methods: Project Management Institute (PMI), and Agile & Adaptive Project Management. The project plan identifies the Tasks, Start Dates, Finish Dates, Owner, Dependencies, and Deliverables. The NISC Implementation Project Manager (IPM) and Member Project Sponsor will oversee and handle the implementation and ensure NISC and Member are meeting the timelines and work outlined in the Project Plan. Your Implementation Project Manager (IPM)/Sponsor is the person identified to be the focal point for the project. This person will work closely with the NISC IPMs and be the main point of contact for your company. Your IPM manages Member's project team and coordinates all activities and deliverables, which are the responsibility of Member.

## **Identity and Access Management - Managed Service**

### ***Description & Activities:***

Identity and Access Management with Duo can protect a wide variety of on-premises and cloud-based applications through both pre-configured solutions and generic configurations via SAML, RADIUS, LDAP and more.

#### **Identity and Access Management**

NISC will provide Identity and Access Management through Duo. We will work with you to identify and configure the applications you would like to protect. We will also work with you to create a deployment timeline that will include - Application Configuration & Testing, Policy & Control, End User Communication, and Support.

#### **Management of DUO Admin Portal**

Member will manage your Duo Tenant through our MSP Admin Portal. This will include configuration and testing of applications after the initial install.

### ***Specific Requests***

- None Identified

### ***NISC Deliverables***

- NISC will create the Members tenant in our DUO MSP Admin Portal
- NISC will manage Members tenant via our DUO MSP Admin Portal
- NISC will work with Member to create and test protected applications

### ***Member Deliverables***

- Member must have an Active Directory domain and provide a Certificate Authority Role/Server In order to configure LDAPS
- Member will provide a system to be used as an Authentication Proxy
- Member will provide a system account to be used to perform LDAPS queries
- Member will provide NISC an Active Directory Security group to apply VPN permissions and a group for Duo Users



- Member will designate a point of contact for change requests to the Admin Console
  - Member point of contact will request any change required to the Admin Console including, but not limited to, adding/removing users, and adding protected applications

***Assumptions***

- None Identified