



May 27, 2025

Mayor Guy Titus
Board of Public Works and Safety
10 South State Street
Greenfield, IN 46140

Re: Additional SCADA Clients

Mayor and Board Members,

I am requesting the Board's approval of the quote that has been provided by Maxim Automation to add (2) SCADA clients to the wastewater office. One of these clients will be installed in the manager's office and the other will be installed in the lab. This will allow users to view the current conditions and phases of the WWTP, as well as make any operational changes if needed. The total cost for each client, installation and programming, is \$9,200.00 for a total purchase price of \$18,400.00. A copy of the quote has been included for your review. Please let me know if you have any questions or if any other information is needed at this time.

Best Regards,

A handwritten signature in blue ink, appearing to read "N. Dezelan".

Nicholas Dezelan, CHMM, ASP
Wastewater Utility Manager



Greenfield, IN Wastewater Treatment Plant – Office SCADA Client Quote(s)

May 15, 2025

**Greenfield WWTP
Nick Dezelan**

RE: Office SCADA Clients

Dear Nick:

Thank you for the opportunity to work with to you! Maxim Automation, Inc. is pleased to offer to present the quote to turn an office-related PC into a SCADA visible client.

Maxim will provide the following per PC/Location:

- Provide (1) iFix License to match the touch panel PCs. This is a Network + license so if you acknowledge an alarm on your device, it acknowledges everywhere in the plant
- Provide (1) IGS (Industrial Gateway Server) License. This software connects iFix to each PLC
- Provide (1) iFix 100-point historian. This software maintains historical data for local trending
- We will install the software and interact with IT for its implementation
- We will have SCADA operating as a node on the network in each location

Each Client Node turn-key cost = \$9,200.00

Two Nodes as Proposed = \$18,400.00

CLARIFICATIONS & EXCLUSIONS:

- Proposal pricing is valid for 60 days
- Payment terms are Net 30
- Cat 6 cabling from each computer to MCP-1 Network switch. This can be added as a cost
- Maxim did not provide office PCs. If there are performance related display issues, they must be negotiated between Greenfield IT and Maxim.
- Proposal does not include any applicable taxes
- Proposal does not include fees for bonding or local permits
- Proposal assumes that work can be completed during normal business hours and does not include labor for evenings, weekends, or holidays
- Proposal does not include spare components



11650 Olio Rd
Suite 1000-347
Fishers, Indiana 46037
317-418-9561

www.maximautomation.com

Thank you for the opportunity to offer our services. Please, feel free to contact me by cell phone at 317-418-9561 for any questions. I am happy to clarify or discuss all items. Thank you!

Sincerely,

A handwritten signature in blue ink, appearing to read 'SB Boland', is written over a light blue grid background.

Sean Boland
Maxim Automation, Inc.