



March 11, 2025

Mayor Guy Titus  
Board of Public Works and Safety  
10 South State Street  
Greenfield, IN 46140

Re: Lift Station Replacement Pumps – Potts Ditch and Bowman

Mayor and Board Members,

We have one pump in the Potts Lift Station and one in the Bowman Lift Station that need to be replaced. Both pumps have been in service since the early 2000's. We did ask for a repair estimate for the Potts Ditch pump, but it is not a cost-effective option (over \$11,000 for the repair). Xylem Water Solutions provided the following quotes for each pump, including freight:

- |                              |              |
|------------------------------|--------------|
| 1. Potts Ditch Lift Station: | \$ 14,206.05 |
| 2. Bowman Lift Station:      | \$ 14,177.00 |

**Total Cost: \$ 28,383.05**

At this time, I am requesting that the Board approve the purchase of the Flygt pumps from Xylem Water Solutions in the total amount of \$28,383.05. Copies of the quotes have been included for your review. Please let me know if you have any questions or need any other information at this time.

Best Regards,

A handwritten signature in blue ink, appearing to read "Nicholas Dezelan".

Nicholas Dezelan, CHMM, ASP  
Wastewater Utility Manager



**Xylem Water Solutions USA, Inc.  
Flygt Products**

February 23, 2025

7615 West New York Street  
Indianapolis, IN 46214  
Tel 317/273-4470  
Fax 317/273-4480

GREENFIELD WSTWTR UTLTY  
809 S STATE ST  
GREENFIELD IN 46140-2537

Quote # 2025-IND-0112

Project Name: City of Greenfield Pump Replacement - Potts Ditch Lift Station

Job Name: 3127 Pump Replacement

Xylem Water Solutions USA, Inc. is pleased to provide a quote for the following Flygt equipment.

**3127 Pump Replacement**

Qty	Description
1	3127.070-0067 Flygt Model NP-3127.070 4" volute Submersible pump equipped with a 230 Volt / 3 phase / 60 Hz 7.5 HP 1750 RPM motor, 489 impeller, 1 x 50 Ft. length of SUBCAB 4G6+2x1,5 submersible cable, FLS leakage detector, volute is prepared for Flush Valve

**Total Price \$ 13,492.05**

**Freight Charge \$ 714.00**

**Total Price \$ 14,206.05**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

**As of October 14, 2024, all orders must meet a minimum dollar value of \$1,200. Xylem reserves the right to refuse to process any order that does not meet the minimum order value requirement. Xylem will support order adjustments to meet the minimum order value threshold.**

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

**Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2020)

See Freight Payment (Delivery Terms) below.

**Taxes:** State, local and other applicable taxes are not included in this quotation.

**Back Charges:** Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.



**Tariff Changes:** The prices quoted herein are based on the current tariff rates, duties, government charges, and trade regulations as of the date of this quote. If any new tariffs, duties, taxes, or similar charges are imposed, or any existing tariffs, duties, or charges are increased or modified by any government or regulatory authority (collectively, "Tariff Changes"), and such Tariff Changes result in an increase in the cost of goods, Xylem reserves the right to adjust the pricing of the affected goods to reflect the increased costs.

**Shortages:** Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.

**Terms of Delivery:** PP/Add Order Position

**Terms of Payment:** 100% N60 after invoice date.

Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

**Validity:** This Quote is valid for thirty (30) days.

**Schedule:** Delivery lead times are 8-10 weeks after receipt of submittal approval and order acceptance.

**Exclusions:** This Quote includes only the items listed specified above.

Thank you for the opportunity to provide this quotation. Please contact us if there are any questions.

Sincerely,



Josh Pardue  
Outside Sales

Jamie Priola  
Customer Support Specialist  
Phone: 980-375-6094

Cell: (317) 503-4141  
Josh.Pardue@xylem.com

jamie.priola@xylem.com





**Customer Acceptance**

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A signed copy of this Quote is acceptable as a binding contract.

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Quote #: 2025-IND-0112  
Customer Name: GREENFIELD WSTWTR UTLTY  
Job Name: 3127 Pump Replacement  
Total Amount: \$ 13,492.05  
(excluding freight)

Signature: \_\_\_\_\_ Name: \_\_\_\_\_  
(PLEASE PRINT)

Company/Utility: \_\_\_\_\_ PO: \_\_\_\_\_

Address: \_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Fax: \_\_\_\_\_





## Introducing the Xylem Preventative Maintenance Agreement

Don't forget to protect your new assets

Thank you for considering Xylem for your pumping equipment needs. We appreciate the significance of your purchase decision and want to ensure you get the most out of your investment. The most cost-effective way to do this is to sign-up for a preventative maintenance agreement (PMA) that we tailor to your specific requirements and budget. A Xylem PMA offers a proven method to extend your equipment life, prevent expensive repairs and minimize unplanned failures. It's also ensures you remain in compliance with environmental, health and other government regulations – critical to maximizing operation uptime.

### Our Flygt Gold PMA Includes:

- One scheduled preventative maintenance service visit with multi-point inspection, 12 months after purchase and discounted access to Xylem's rental fleet
- An additional 12-month warranty when purchased with your new or replacement Flygt pump(s)
- The option to renew annually or on a multi-year basis following the first service visit
- Priority service on repairs and field service calls

*\* Flat-Rate Pricing is available for new and replacement Flygt models 3069, 3085, 3102, 3127, 3153, 3171, 3202, 3301 & 3315 starting at \$500 per pump.*

Multi-year PMA packages are available as well.  
Contact your Xylem Sales Representative today for more information.

Visit our [PMA site](#) for more info

**xylem**  
Let's Solve Water



**Xylem Water Solutions USA, Inc.  
Flygt Products**

March 6, 2025

7615 West New York Street  
Indianapolis, IN 46214  
Tel 317/273-4470  
Fax 317/273-4480

GREENFIELD WSTWTR UTLTY  
809 S STATE ST  
GREENFIELD IN 46140-2537

Quote # 2025-IND-0143

Project Name: City of Greenfiled New Pump Quote - Bowman Lift Station

Job Name: 3127 New Pump Quote

Xylem Water Solutions USA, Inc. is pleased to provide a quote for the following Flygt equipment.

**3127 New Pump Quote**

Qty	Description
1	3127.060-0035 Flygt Model NP-3127.060 4" volute Submersible pump equipped with a 230 Volt / 3 phase / 60 Hz 10 HP 1750 RPM motor, 488 impeller, 1 x 50 Ft. length of SUBCAB 4G6+2x1,5 submersible cable, FLS leakage detector, volute is prepared for Flush Valve

**Total Price \$ 13,464.00**

**Freight Charge \$ 713.00**

**Total Price \$ 14,177.00**

**Terms & Conditions**

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Phone: 980-375-6094

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A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #: 2025-IND-0143  
Customer Name: GREENFIELD WSTWTR UTLTY  
Job Name: 3127 New Pump Quote  
Total Amount: \$ 13,464.00  
(excluding freight)

Signature: \_\_\_\_\_ Name: \_\_\_\_\_  
(PLEASE PRINT)

Company/Utility: \_\_\_\_\_ PO: \_\_\_\_\_

Address: \_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Fax: \_\_\_\_\_





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