



27 June 2023

Mayor Chuck Fewell  
Board of Works and Public Safety  
10 South State St.  
Greenfield, IN 46140

Re: Chlorine supply contractual election

Mayor and Board Members,

As per our contract with JCI Jones INC., they have provided a notice of an increase in Chlorine price per cylinder from \$1.53 per pound of chlorine gas to \$1.57 per pound of chlorine gas. As we are not placing delivery orders for JCI Jones INC. at this time, this increase notice does not impact us at this time.

As per our contract with Brenntag Mid-South INC., an email has been provided to the Water Utility that as of the date of the email notice that as of 19 June 2023 Brenntag is locking in the current price per pound of Chlorine gas at \$1.34. As this is the best pricing available, it is my recommendation that the Utility continue ordering from Brenntag Mid-South, INC. for 3<sup>rd</sup> and 4<sup>th</sup> Quarters ending 31 Dec 2023. Prior to the end of the Fourth quarter of 2023 we will request updated pricing for service from both distributors and make the election for service for 1<sup>st</sup> and 2<sup>nd</sup> Quarter ending 30 June 2024. We will provide another award letter at the time of selection for the first half of the year to ensure that all parties acknowledge any change that may be selected.

The following is the tabulation of the quotes as received:

Company	Cost per pound of chlorine	Pricing firm through
Brenntag Mid-South Inc.	\$ 1.34	31 Dec 2023
JCI Jones Inc.	\$ 1.59	14 Oct 2023*

\* Assumed date of next escalator or de-escalator letter.

I request the Board approve the quote of Brenntag Mid-South INC. for chlorine supply services for the remainder of the calendar year ending on 31 December 2023. I would ask the Board approve the Mayor to sign the JCI Jones letter of increase dated 14 June 2023 as presented. A copy of this letter would be sent back to the company for their records.

I welcome any questions the Board may have on this recommendation.

Respectfully Submitted,

Charles Gill, Manager  
Water Utility

cc: Gregg Morelock, City Attorney  
Jane Webb, Utility Coordinator  
Lori Elmore, Clerk-Treasurer

*451 Meek Street: Greenfield, Indiana 46140  
Phone 317-477-4350 Fax 317-477-4351*



June 14, 2023

**PLEASE SIGN AND RETURN BY 6/23/23  
TO AVOID POSSIBLE SHIPMENT DELAYS**

Greenfield Water Utilities  
451 Meek Street  
Greenfield, IN 46140

Dear Customer:

Raw material cost increases were recently issued by the Producers of chlorine. It is necessary for us to pass those increases on to our customers.

Effective **July 14, 2023** your chlorine price must increase to **\$239.00 per cylinder**. All other terms & conditions will remain the same.

Please know that while we do everything in our power to keep increases to a minimum, we have no control over Producer operations or raw material cost increases.

Thank you for your cooperation and understanding.

Sincerely,

*JCI Jones Chemicals, Inc*

JCI Jones Chemicals, Inc  
1765 Ringling Blvd  
Sarasota, FL 34236

Please sign below and return via email to [beechgrove@jcichem.com](mailto:beechgrove@jcichem.com) or return via fax to (317) 787-8384.

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

----- Original message -----

From: Kathy Scott/Mid-South/Brenntag <Kathy.Scott@brenntag.com>

Date: 6/19/23 3:49 PM (GMT-05:00)

To: Emily Ewing <eewing@greenfieldin.org>

Cc: Brian Smith <bsmith@greenfieldin.org>

Subject: Greenfield Water Utility - bid for 2023

Caution! This message was sent from outside the City of Greenfield.

[Allow sender](#) | [Block sender](#)

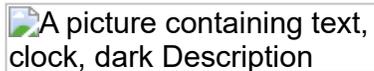
Emily:

I received a phone call I believe from Brian Smith asking about the remainder of the Chlorine contract for 2023.

Brenntag is going to extend the current price of \$1.34 per pound for the remainder of the year, ending 12-31-23.

Could you please let me know if Greenfield will be purchasing Chlorine for the remainder of the year, or if they intend to purchase from our competition?

Thank you

A picture containing text, clock, dark Description

Kathy Scott

e-mail address: [kathy.scott@brenntag.com](mailto:kathy.scott@brenntag.com)

**Account Manager**

**CELL# 317-840-8725**

**PH 270-724-8291**

**Brenntag Mid-South**

**Indianapolis, IN 46226**

Office hours: 8:00 a.m. to 5:00 p.m.

NOTICE OF CONFIDENTIAL COMMUNICATION This communication and any subsequent electronic communication relating to this matter, including any attachments, constitute an "electronic communication" within the meaning of the

Electronic Communications Privacy Act, 18 U.S.C.A. §2510 or any similar law of any other jurisdiction. In addition, this and any subsequent electronic communication, and any attachments, may be subject to the attorney-client privilege or be considered attorney work product.

This communication, and any subsequent electronic communication relating to this matter, including any attachments, is CONFIDENTIAL and is intended solely for the addressee(s). If you are not an intended recipient, any use, review, dissemination, or copying of any such communication by you is strictly prohibited. If you believe you have received this or any other electronic communication in error, please do not read, copy, use or disclose it to others; also please notify the sender by replying to the communication, and then delete it and all accompanying files from your system. Please verify that you will delete the communication in your reply.

Please note that any views or opinions presented in this communication or any subsequent communication, including any attachments, are solely those of the author or sender and do not necessarily represent those of Brenntag or its affiliated companies. Neither Brenntag nor any of its affiliated companies accepts any liability for any damage caused by any virus transmitted by any email or its attachments.