

3111 North Post Road
Indianapolis, IN 46226

March 7, 2023

City of Greenfield, IN
Office of the Clerk Treasurer
10 South State St.
Greenfield, IN 46140

QUOTATION

We are pleased to offer the below on your municipality requirements.

Brenntag Product Number	Packaging	Description	Price	UOM	Minimum Order Requirements
484247	1.0000 # Bulk	Sodium Bisulfite 38%-40%	\$2.89	GAL	1500Gal Deliveries
841174	1.0000 # Bulk	Sodium Hypochlorite 12.5%	\$3.11 *6 month Pricing	GAL	1000 Gal Deliveries
841174	1.0000 # Bulk	Sodium Hypochlorite 12.5%	\$3.46 *1 year Pricing	GAL	1000 Gal Deliveries

Deliveries will be by tanker truck

Regards,
Brenntag Mid-South, Inc.

Ray Sibbitt
Director of Mini Bulk/Municipal Bids

RSibbitt@brenntag.com
M: 270-860-3145

DRIVER'S TRAINING MANUAL

ISSUED: 05/01/00

APPROVED
BY: David Garner

REVISED:

CONTACT: Fred Nichols

Safety Equipment

Section: 7.6

General Driver
Training

Drivers of Brenntag trucks and tractors transport hazardous chemicals almost every day. For the driver's safety and protection, each driver is given personal protective equipment training. In order that you have the correct barrier between you and the chemical that you are handling and transporting, the following personal safety equipment will be issued to you. If you do not have this equipment, or you need replacement items, please contact your supervisor. Brenntag issues equipment for you to use. You are required to wear and use this equipment where needed.

1. Safety Glasses
2. Work Gloves
3. Escape Respirator
4. Chemical Protection Suit
5. Monogoggles
6. Neoprene Gloves

In addition to the above items, the following equipment is to be issued to tank trailer drivers.

1. Hard Hat
2. Face Shield w/attachment
3. Rubber Steal-Toed Boots

Due to the terms and conditions not provided in the request for quotation.

Our submission of a quotation in response to this bid should not be construed as an acknowledgement of our acceptance of all of the contractual terms set forth in any subsequent purchase order, contract, agreement, etc. to be presented at a later date to the successful bidder. Accordingly, Brenntag Mid-South reserves the right to request reasonable amendments to the contractual terms should it be the successful bidder.

Zimbra

ndezelan@greenfieldin.org

Answering regarding the 6 month pricing

From : Jeannie Ubach/Mid-South/Brenntag
<JUbach@brenntag.com>

Tue, Mar 21, 2023 01:37 PM

 1 attachment

Subject : Answering regarding the 6 month pricing

To : ndezelan@greenfieldin.org

Caution! This message was sent from outside the City of Greenfield.

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Hi Nick,

Just spoke with the pricing manager. She said the 7 months would be fine. Thank you!

**Kind Regards,
Jeannie Ubach**

Municipal Bid Coordinator
Brenntag Essentials



Brenntag Mid-South

1405 Hwy 136 West
Henderson, KY 42420

Mobile: 1-270-853-6739

E-Mail: jrhynard@brenntag.com

www.brenntag.com

[LinkedIn](#) · [Facebook](#) · [Twitter](#) · [YouTube](#)

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3-7-23

City of Greenfield Wastewater Utility
Office of the Clerk Treasurer
10 South State St.
Greenfield, IN 46140



PVS CHEMICALS, INC.
10900 HARPER AVENUE
DETROIT, MI 48213

Attn: Nicholas Dezelan, CHMM, ASP
City of Greenfield – Wastewater Utility Manager
ndezelan@greenfieldin.org
317-538-3777

Nicholas:

Thank you for the courtesies extended to me for the 2023 WWTP Disinfection Chemicals RFP. We appreciate the opportunity to do business with you and **City of Greenfield Wastewater Utility**. I am pleased to submit this proposal to you for the utilization of our Minibulk chemical delivery system for the products noted below.

As I understand from our discussions, your current monthly usage is noted in the Current Monthly Usage column.

Product	Current Package Type	Current Monthly Usage
Sodium Hypochlorite 12.5%	Minibulk	+/- 1,780 Gallons
Sodium Bisulfite 38%	Minibulk	+/- 800 Gallons

- ♦ Pricing is subject to change based on chemical indexes and market conditions.
- ♦ 72-hour normal delivery response.
- ♦ 3% Transportation Surcharge per delivery.
- ♦ **Current Safety Protocols:** Full PPE is required during offloading process, which includes Chemical resistant suit and gloves, safety glasses, hard hat, face shield and steel toe boots. Offloading Procedures are on pg. 2 & 3. All PVS Drivers are OSHA HAZWOPER certified.
- ♦ **Proposed Delivery Method:** Product will be air unloaded and delivered via full size PVS owned and operated tanker.

City of Greenfield Wastewater Utility will be responsible for the following: Purchasing the following products from PVS Minibulk, Inc. The chemical pricing delivered is shown as well as the gallon delivery size.

Product	Chemical Pricing per # / Gallon	Gallon Delivery size
Sodium Hypochlorite 12.5%	\$0.282/# / \$2.90/Gal	+/- 1400 Gallon
Sodium Bisulfite 38%	\$0.325/# / \$3.63/Gal	+/- 1400 Gallon

Nicholas, please call me at 513-238-4746 if you have any questions or if I can be of any further assistance. I would like to thank you again for the opportunity to be of service and I look forward to working with you on this project.

Sincerely,
Jim Isadore
Account Manager
PVS Minibulk Inc.
Mobile #513-238-4746
jisadore@pvschemicals.com

W/ Surcharge Hypo 2.987/gal
B-S 3.739/gal

PVS Minibulk Delivery Procedures

PURPOSE: Provide instruction for the safe delivery of product to customers

PERSONNEL: Drivers

SAFETY EQUIPMENT: Standard Safety Equipment List

PROCEDURE:

1. Park as close as possible to the tank being filled
2. Prior to exiting the truck, turn on the power to the Batchmate and select the appropriate compartment to be unloaded.
3. Inspect the tank to be filled; verify tank size, current inventory, and current condition in accordance with the Storage Tank Driver Procedure OTPS 003.
4. Replace any missing or damaged labeling. If tank needs to be repaired, complete necessary work orders and alert supervisor.
5. Have customer verify the connection and sign "hook up" on the PVS shipper.
6. Put on appropriate PPE per the Standard Safety Equipment List OTFS003
7. Remove sufficient hose from the trailer to make the delivery. If delivering to an area accessible to individuals and/or vehicles use orange traffic cones.
8. Connect the hose to the storage tank and to the trailer discharge pump and open all hose valves. Place clean containment basin under hose connection as the storage tank.
9. If product requires vapor recovery, vent the trailer before connecting delivery and vapor recovery hoses. Connect vapor recovery hoses to the tank and trailer and open the vent valves, leaving manual valve closed.
10. If delivery is being made where there is no clear line of sight to the tank, verify effective 2-way radio/cellular phone communications with the designated plant personnel assisting with the delivery.
11. Supply air to the pump and begin pumping. Open the internal valve, and then open the manual valve. (If vapor recovery is being used, this procedure involves opening the manual valve as the internal and vent will have been opened).
12. Product will begin to flow. Verify that there are no leaks at connections and from hoses. If a leak is detected close valve immediately and shut down the pump.
13. Monitor the tank level indication and the trailer flow meter/air scale. If the tank is equipped with an Overfill Alert, close the product valve as it begins to indicate "red". Otherwise close the product valve 4"-6" from the top of the tank straight wall. Leave the pump running (it will most likely stall or almost come to a stop).
14. If delivering a product requiring vapor recovery, close the manual valve first leaving the air-operated internal and vent in the open position.
15. At this point, print the delivery tickets, one for the customer and one to attach to bill of lading for the permanent file.
16. Supply the pump with air, either by opening the "pump out" valve or "blow-down" valve depending on which is most appropriate. Pump will begin to actuate,

clearing the delivery hose of all product. Once the hose has cleared remove the air supply.

17. Close the air supply valve to the pump and turn off the air compressor.

18. Close all product valves.

19. Close all delivery hose valves. Disconnect delivery hose from the storage tank, catching the 2ml drip on a PIG® sorbent pad and cap all hoses. Replace the delivery hoses in the trailer trays and replace vapor recovery cap if appropriate.

20. Have the customer sign the delivery receipt and provide them a copy.

21. Inspect the entire delivery area and confirm that the area has been left at least as good as it was found. Note any irregularities and have the customer confirm with their signature.

22. Collect and replace all items (i.e. cones, chocks, sorbent pads) and leave the customer facility per their procedures

PVS Minibulk, Inc

10900 Harper Avenue

Detroit , MI 48213

Phone: 1-888-711-3445 Fax: 313-924-2636

March 15, 2023

ndezelan@greenfieldin.org

Nick Dezelan

Greenfield Waste Water Utility

809 South State St

Greenfield, IN 46140

Customer: 72413

Bill To: 72414

Ship-To: 72415

Ship-To:

Greenfield Waste Water Utility

Greenfield, IN 46140

Dear Nick,

Your current pricing, applicable on date of shipment, is as follows:

	PRODUCT	MIN QTY	EFF DT	Freight	UOM	PRICE
		FIRM EXP DT				
Sodium Bisulfite 38% Solution Small Bulk	31908	ANY	5/15/2022	Dlvd	LB	\$0.33600
Sodium Hypochlorite 12.5% Bulk	34190	ANY	4/1/2023	Dlvd	GA	\$3.13000 *

* Indicates change

All deliveries are subject to applicable fuel surcharges in place at the time of shipment. Thank you for the opportunity to quote on your chemical requirements.

Sincerely,

JIM ISADORE, Sales Representative

JIsadore@PVSCchemicals.com

PVS Minibulk, Inc

Prices are subject to change due to market conditions